



MasTec Announces Fourth Quarter Results

February 19, 2002

MIAMI, Feb. 19 /PRNewswire-FirstCall/-- MasTec, Inc. (NYSE:MTZ) reported pro forma net income of \$5.5 million or \$0.12 per share on revenue of \$252.9 million for the three months ended December 31, 2001, compared to pro forma net income of \$24.5 million or \$0.50 per share on revenue of \$377.6 million for the same period in 2000. Pro forma results exclude a \$37.5 million reserve charge related to receivables in the 2001 quarter and a \$28.9 million charge in the 2000 quarter primarily related to write-downs of non-core assets.

Reported results including all charges for the 2001 quarter were a net loss of \$18.2 million or \$0.38 per share compared to net income of \$7.2 million or \$0.15 per share for 2000.

For the year ended December 31, 2001, MasTec reported pro forma net income of \$39.3 million or \$0.82 per share on revenue of \$1.2 billion compared to pro forma net income of \$80.7 million or \$1.67 per share on revenue of \$1.3 billion in 2000. Pro forma results exclude charges in 2001 totaling \$210.2 million comprised of increases in reserves of \$182.2 million relating to receivables, \$11.5 million in severance, \$6.5 million related to the write-down of an equity investment in a client and \$10.0 million of non-core asset write-downs. The pro forma results for 2000 exclude charges of \$26.3 million related to severance payments and non-core asset write-downs.

Reported consolidated results including all charges for the 2001 year were a net loss of \$92.4 million or \$1.93 per share compared to net income of \$65.1 million or \$1.35 per share in 2000.

The Company has improved its liquidity position from that of 2000. MasTec currently has approximately \$41.0 million in borrowings against its new credit facility and has approximately \$10 million in cash on hand. We also anticipate receiving approximately \$45.0 million in income tax refunds in the first quarter of 2002 as a result of net losses reflected through December 31, 2001.

"Through 2001, MasTec endured the broad economic downturn and the specific impact of the decline in the competitive local exchange telecommunications market," said Austin Shanfelter, MasTec's President and Chief Executive Officer. "The result of 2001 has been a repositioning of our customers and our management and a concentration on our historical core business. In 2002, we expect MasTec to generate predictable, consistent earnings and cash flows and to capitalize on industry opportunities throughout the year."

Focusing on 2002, MasTec expects revenue for the year to be between \$900 million and \$1 billion and earnings per share to range from \$.55 to \$.65. MasTec expects revenue for the first quarter to be between \$200 million and \$225 million and earnings per share to range from \$.03 to \$.05. "The first quarter estimate reflects the slowdown in the market and represents the inflection point in MasTec's business," said Mr. Shanfelter.

Members of the executive team will hold a conference call on Wednesday, February 20, at 11 a.m. (EST) to discuss the Company's performance. The conference call number is 913-981-5532. Please dial in to the teleconference 10-15 minutes in advance. A conference call replay will be available from February 20 through March 6 by dialing 719-457-0820, confirmation code 791805. Additionally, the call will be webcast live. Please log on to <http://www.videonewswire.com/event.asp?id=3294> to listen to MasTec's

Earnings Conference Call.

Please visit MasTec's Investor Relations web page at http://www.mastec.com/frame_investor.asp for financial sections of the press release. These sections may be downloaded into Excel for your convenience in analyzing Company data. Faxed copies of the financial sections are available by calling toll free 1-800-444-7797.

MasTec is a leading end-to-end communications and energy infrastructure service provider in North America. MasTec <www.mastec.com> designs, builds, installs and maintains internal and external networks for leading telecommunications, cable television, energy and Fortune 1000 companies.

This press release and any accompanying documents contain forward-looking statements, such as statements regarding MasTec's future growth and profitability, growth strategy, and anticipated trends in the industries and economies in which MasTec operates. These forward-looking statements are based on MasTec's current expectations and are subject to a number of risks, uncertainties, and assumptions, including that our revenue and profits may differ from that projected, that we may be further impacted by slowdowns in our clients' businesses or in the economy in general, that our reserves for receivables may be inadequate and that we may experience increased costs associated with realigning our business or may be unsuccessful in those efforts. Should one or more of these risks or uncertainties materialize, or should the underlying assumptions prove incorrect, actual results may differ significantly from results expressed or implied in any forward-looking statements made by MasTec in this press release. These and other risks are detailed in this press release or documents filed by MasTec with the Securities and Exchange Commission. MasTec does not undertake any obligation to revise these forward-looking statements to reflect future events or circumstances.

MASTEC, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except per share amounts)

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2001	2000	2001	2000
Revenue :				
North America	\$238,012	\$360,735	\$1,164,658	\$1,274,985
International	14,893	16,891	57,922	55,311
	252,905	377,626	1,222,580	1,330,296
Costs of revenue	202,696	290,665	988,198	1,017,878
Depreciation	12,563	12,246	51,707	52,413
Amortization	2,785	2,399	10,810	11,042
General and administrative expenses	26,019	27,645	96,345	98,521
Reserve / severance charge	37,521	3,876	193,695	5,584
Interest expense	5,215	3,908	20,426	18,283
Interest income	257	1,076	5,775	4,973
Other (loss) income, net	1,211	(25,416)	(14,618)	(20,172)
(Loss) income before benefit (provision) for income taxes and minority interest	(32,426)	12,547	(147,444)	111,376
Benefit (provision) for income taxes	14,072	(4,997)	54,858	(45,877)
Minority interest	107	(311)	232	(352)
Net (loss) income	\$(18,247)	\$7,239	\$(92,354)	\$65,147
Pro forma net income and earnings per share:				
Net income	\$5,541	\$24,544	\$39,320	\$80,675
Weighted average common shares outstanding	47,876	47,634	47,790	46,390
Pro forma basic earnings per share (1) (2)	\$0.12	\$0.52	\$0.82	\$1.74
Weighted average common shares outstanding	47,947	49,441	47,989	48,374
Pro forma diluted earnings per share (1) (2)	\$0.12	\$0.50	\$0.82	\$1.67
Reported earnings per share:				
Basic earnings per share	\$(0.38)	\$0.15	\$(1.93)	\$1.40
Diluted earnings per share	\$(0.38)	\$0.15	\$(1.93)	\$1.35

(1) Excludes a \$37.5 million and a \$210.2 million charge primarily related to receivables for the three months and twelve months ended December 31, 2001, respectively.

(2) Excludes severance and non-core assets charges of \$28.9 million and \$26.3 million for the three months and twelve months ended December 31, 2000, respectively.

MASTEC, INC.
CONSOLIDATED BALANCE SHEETS
(In thousands)

	December 31, 2001	December 31, 2000
Assets		
Current assets:		

Cash and cash equivalents	\$48,478	\$18,457
Accounts receivable, unbilled revenue and retainage, net	251,715	392,585
Inventories	25,697	19,643
Income tax refund receivable	44,904	-
Other current assets	23,078	23,079
Total current assets	393,872	453,764
Property and equipment, net	151,774	159,673
Intangibles, net	264,826	262,398
Other assets	40,900	80,510
Total assets	\$851,372	\$956,345
Liabilities and Shareholders' Equity		
Current liabilities:		
Current maturities of debt	\$1,892	\$3,323
Accounts payable	75,508	85,797
Other current liabilities	68,410	122,207
Total current liabilities	145,810	211,327
Other liabilities	30,902	38,530
Long-term debt	267,857	206,160
Commitments and contingencies		
Shareholders' equity:		
Common stock	4,791	4,770
Capital surplus	348,022	346,099
Retained earnings	73,996	166,350
Foreign currency translation adjustments	(20,006)	(16,891)
Total shareholders' equity	406,803	500,328
Total liabilities and shareholders' equity	\$851,372	\$956,345

MASTEC, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)

	Twelve Months Ended December 31,	
	2001	2000
Cash flows from operating activities:		
Net (loss) income	\$ (92,354)	\$ 65,147
Adjustments to reconcile net (loss) income to net cash provided by (used in) operating activities:		
Depreciation and amortization	62,517	63,455
Minority interest	(232)	352
Gain on sale of assets	(863)	(450)
Write-downs of assets	196,200	23,024
Changes in assets and liabilities net of effect of acquisitions	(110,456)	(163,399)
Net cash provided by (used in) operating activities	54,812	(11,871)
Cash flows from investing activities:		
Capital expenditures	(43,915)	(52,638)
Cash paid for acquisitions (net of cash acquired) and contingent		

consideration	(30,313)	(55,303)
Other investing activities	(9,114)	50,265
Net cash used in investing activities	(83,342)	(57,676)
Net cash provided by financing activities	59,791	62,157
Net increase in cash and cash equivalents	31,261	(7,390)
Effect of translation on cash	(1,240)	(1,788)
Cash and cash equivalents-beginning of period	18,457	27,635
Cash and cash equivalents-end of period	\$48,478	\$18,457

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